

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

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MEMORANDUM

TO: Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #11-0030 FOR SCTI HEALTH

OCCUPATIONS MEDICAL SIMULATION AND RELATED EQUIPMENT

Bids to provide 'SCTI Health Occupations Medical Simulation and Related Equipment' were received from ten vendors on December 7, 2010. The bid of Armstrong Medical, Laerdal Medical, Medical Device Depot, Inc., Medical Education Technologies, Inc., and Moore Medical, LLC, were the best low bids meeting the advertised specifications. Justifications for not selecting the apparent low bid are included with the bid tabulation. This bid is effective until June 30, 2011. The funds for these purchases are contained in the capital budget allocated to the rebuild project.

Requested by: Todd Bowden

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 12-17-10

Fiscal Impact: \$1,091,838.03

Funding: Capital

Recommended Motion: That the bids of Armstrong Medical, Laerdal Medical Corporation, Medical Device Depot, Inc., Medical Education Technologies, Inc., and Moore Medical, LLC, to provide 'SCTI Health Occupations Medical Simulation and Related Equipment' in the amount of \$1,091,838.03, be approved for award and purchase.

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Armstron	g Medical	Gaumard Scientific	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1.	METI HPS 010 or approved alternate.	1				
	Alternate brand & model bid:				Gaumard	S3101 Hal
	Alternate brand & model pricing:				\$31,345.25	\$31,345.25
	Included manufacturer's warranty:				S3101 EXV	V (Yr 2 & 3)
a.	Extended warranty option A:				1 Yr Limite	d Warranty
	Extended warranty option A pricing:					
b.	Extended warranty option B:					(Year 2 & 3)
	Extended warranty option B pricing:				\$3,712.50	\$3,712.50
	TRADE IN-(CREDIT) METI HPS Model Number 003 Human Patient	1				
e.	Simulator. Approximate acquisition date - early 1990's.	Credit	\$<>	\$<>	\$<>	\$<>
2.	METI PediaSIM HPS or approved alternate.	1				
	Alternate brand & model bid:					Pediatric 5 yr old
	Alternate brand & model pricing:				\$20,895.25	\$20,895.25
	Included manufacturer's warranty:				S3005	5 EXW
a.	Extended warranty option A:				1 Yr Limite	d Warranty
	Extended warranty option A pricing:					
b.	Extended warranty option B:			,		(Year 2 & 3)
	Extended warranty option B pricing:				\$2,475.00	\$2,475.00
	TRADE IN - (CREDIT) METI PED 26 HPS 030 (Human Patient Simulator)	1				
e.	Acquisition date - June 2000.	Credit	\$<>	\$<>	\$<>	\$<>
3.	Laerdal SimBaby (Item #245-05050) or approved alternate.	2				
	Alternate brand & model bid:				Gaumard S301	0 Newborn Hal
	Alternate brand & model pricing:				\$18,045.25	\$36,090.50
	Included manufacturer's warranty:				S3010	EXW
	·					
a.	Extended warranty option A:				1 Yr Limite	d Warranty
	Extended warranty option A pricing:					
b.	Extended warranty option B:				S3010 EXW	' (Year 2 & 3
	Extended warranty option B pricing:				\$2,137.50	\$4,275.00

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1.	METI HPS 010 or approved alternate.	1				
	Alternate brand & model bid:			1		1
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			ı		ı
a.	Extended warranty option A:					
	Extended warranty option A pricing:					
	E to the leavest of the B					
D.	Extended warranty option B:					
	Extended warranty option B pricing: TRADE IN-(CREDIT) METI HPS Model Number 003 Human Patient	4				
_	Simulator. Approximate acquisition date - early 1990's.	1 Credit	\$<>	\$<>	\$<>	\$<
e.	· · · · · · · · · · · · · · · · · · ·		\$<>	\$<>	\$<>	Φ<
۷.	METI PediaSIM HPS or approved alternate. Alternate brand & model bid:	1				
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:					
b	Extended warranty option B:					
D.	Extended warranty option B. Extended warranty option B pricing:					
	TRADE IN - (CREDIT) METI PED 26 HPS 030 (Human Patient Simulator)	1				
e.	Acquisition date - June 2000.	-	\$<>	\$<>	\$<>	\$<
	•	2	\$27,395.00	\$54,790.00	Ψ`	Ψ
٥.	Lacidal Simbaby (item #245-03030) of approved alternate.		Ψ21,333.00	Ψ34,730.00		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	ear		1
a.	Extended warranty option A:			5 year w/install		
	Extended warranty option A pricing:		\$18,995.00	\$37,990.00		
b.	Extended warranty option B:		210-VPLUSP3	3 year w/install		
	Extended warranty option B pricing:		\$10,995.00	\$21,990.00		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030 Bid Opening: December 7, 2010 - 1:30 p.m.

1 1	ITEM & DESCRIPTION	Medical Education DESCRIPTION Technologies, Inc.			Medical Sh	ipment LLC
	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1.	METI HPS 010 or approved alternate.	1	\$235,450.00	\$235,450.00		
	Alternate brand & model bid:		, , , , , , , , , , , , , , , , , , , 	,,		
1	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 vear e	xtended		
	,			System warranty		
a. I	Extended warranty option A:		upgrade t			
	Extended warranty option A pricing:		\$4,652.00	\$4,652.00		
	, , , ,		Multi year HPS	premier system		
b. I	Extended warranty option B:		warranty que	oted 2 years.		
	Extended warranty option B pricing:		\$13,682.00	\$27,364.00		
	TRADE IN-(CREDIT) METI HPS Model Number 003 Human Patient	1	,			
е. 8	Simulator. Approximate acquisition date - early 1990's.	Credit	\$<70,635.00>	\$<70,635.00>	\$<>	\$<>
	METI PediaSIM HPS or approved alternate.	1	\$224,650.00	\$224,650.00		
	Alternate brand & model bid:					
/	Alternate brand & model pricing:					
I	Included manufacturer's warranty:			xtended		
			First year HPS S	System warranty		
a. E	Extended warranty option A:			o premier		
F	Extended warranty option A pricing:		\$4,652.00	\$4,652.00		
			•	premier system		
	Extended warranty option B:		warranty que			
	Extended warranty option B pricing:		\$13,682.00	\$27,364.00		
	TRADE IN - (CREDIT) METI PED 26 HPS 030 (Human Patient Simulator)	1				_
	Acquisition date - June 2000.	Credit	\$<67,395.00>	\$<67,395.00>	\$<>	\$<>
3. I	Laerdal SimBaby (Item #245-05050) or approved alternate.	2				
1	Alternate brand & model hid		DAD 404 Mat: D	abyCim bass ::::		
	Alternate brand & model bid: Alternate brand & model pricing:		\$39,500.00	\$79,000.00		
	1 0		· '			
<u> </u>	Included manufacturer's warranty:		1 year extended	•		
.				ear ECS system		
	Extended warranty option A:		warranty upgrad			T
	Extended warranty option A pricing:		\$2,163.00	\$4,326.00		
i				i year BabySim		
			premier system v	varranty, (4) units		
b. E	Extended warranty option B:		b	id		
	Extended warranty option B pricing:		\$6,684.00	\$26,736.00		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1.	METI HPS 010 or approved alternate.	1				
	Alternate brand & model bid:			1		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			1		
	Extended warranty option A:					
a.	Extended warranty option A pricing:					
	Extended warranty option A pricing.					
b.	Extended warranty option B:					
	Extended warranty option B pricing:					
	TRADE IN-(CREDIT) METI HPS Model Number 003 Human Patient	1				
e.	Simulator. Approximate acquisition date - early 1990's.	Credit	\$<>	\$<>	\$<>	\$<>
2.	METI PediaSIM HPS or approved alternate.	1				
	Alternate brand & model bid:			_		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:			1		
	Extended warranty option A pricing:					
b.	Extended warranty option B:					
	Extended warranty option B pricing:					
	TRADE IN - (CRÉDIT) METI PED 26 HPS 030 (Human Patient Simulator)	1				
e.	Acquisition date - June 2000.	Credit	\$<>	\$<>	\$<>	\$<>
3.	Laerdal SimBaby (Item #245-05050) or approved alternate.	2				
	Alternate brand & model bid:					
	Alternate brand & model bid: Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
a.	Extended warranty option A. Extended warranty option A pricing:					
	Extended Warranty Option 71 Priority.					
b.	Extended warranty option B:					
	Extended warranty option B pricing:					
			I.	L	I	1

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Healtl	n Corporation	World Medic	al Equipment
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1.	METI HPS 010 or approved alternate.	1				
	Alternate brand & model bid:			<u>I</u>		1
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:			T		
	Extended warranty option A pricing:					
h	Extended warranty antion D.					
D.	Extended warranty option B: Extended warranty option B pricing:					
	TRADE IN-(CREDIT) METI HPS Model Number 003 Human Patient	1				
e.	Simulator. Approximate acquisition date - early 1990's.	Credit	\$< >	\$< >	\$< >	\$< >
	METI PediaSIM HPS or approved alternate.	1	<u> </u>			-
	Alternate brand & model bid:	•				
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	,					
a.	Extended warranty option A:					
	Extended warranty option A pricing:					
b.	Extended warranty option B:			T		
-	Extended warranty option B pricing:	4				
e.	TRADE IN - (CREDIT) METI PED 26 HPS 030 (Human Patient Simulator) Acquisition date - June 2000.	1 Credit	\$< >	\$< >	\$< >	\$< >
	,		\$<>	φ<>	\$<>	Φ<>
3.	Laerdal SimBaby (Item #245-05050) or approved alternate.	2				
	Alternate brand & model bid:					
	Alternate brand & model brid: Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:			T		
-	Extended warranty option A pricing:					
 -	Extended warranty antion D					
b.	Extended warranty option B:					
	Extended warranty option B pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Armstrong Medical		Gaumaro	I Scientific
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal SimMan 3G complete with 17" monitor, (Item #212-01101) or					
4.	approved alternate.	2				
					0	240411-1-11
	Alternate brand & model bid:					3101 Hal with 1.001
	Alternate brand & model pricing:				\$33,440.25	\$66,880.50
	Included manufacturer's warranty:				S310 ⁻	1 EXW
a.	Extended warranty option A:				1 Yr Limited Warranty	
	Extended warranty option A pricing:					
b.	Extended warranty option B: Extended warranty option B pricing:				S3101 EX	W (Year 2)
C.	Extended warranty option C:				S3101 EX	W (Year 3)
	Extended warranty option C pricing:				\$3,712.50	\$7,425.00
5.	Simulation Training per day for 10-12 Health Occupation Staff on site at SCTI, see Bid Specifications for information. Detail Training:		\$/Da	y \$	\$1,500.00	\$1,500.00
						of at 305.283.8207 ng details.

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal SimMan 3G complete with 17" monitor, (Item #212-01101) or					
4.	approved alternate.	2	\$65,500.00	\$131,000.00		
	Alternate brand & model bid:					
	Alternate brand & model blu.					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	<i>r</i> ear		
a.	Extended warranty option A:		212-VPLUSP5	5 year w/install		
	Extended warranty option A pricing:		\$32,995.00	\$65,990.00		
b.	Extended warranty option B: Extended warranty option B pricing:		212-VPLUSP \$18,495.00	3 3 yr w/install \$36,990.00		
C.	Extended warranty option C:					
	Extended warranty option C pricing:					
5.	Simulation Training per day for 10-12 Health Occupation Staff on site at SCTI, see Bid Specifications for information.		See note:	\$	\$/Day	\$
	Detail Training:		Laerdal recommends one 2 day on site courses (10-12) for each for SimMan 3G onsite #212-90150 \$3495.00 each. For SimBaby on site #245-90150 \$3495.00 each. Laerdal recommends one teaching with scenarios VitalSim course 200-90150 \$1795.00 each on-site.			

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

			Medical Education			
	ITEM & DESCRIPTION		Technologies, Inc.		Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal SimMan 3G complete with 17" monitor, (Item #212-01101) or					
4.	approved alternate.	2				
			1) METI iStan base unit with 19" touch screen monitor 2) MMP-200 1 METI Man pre- hospital with 19" touch screen			
	Alternate brand & model bid:			nitor		
	Alternate brand & model pricing:		\$70,800.00/ \$42,500.00	\$70,800.00/ \$42,500.00		
	Included manufacturer's warranty:		-	ended warranty uded		
a.	Extended warranty option A:		WAR-075, First year iStan system warranty upgrade to premier			
	Extended warranty option A pricing:		\$2,625.00	\$2,625.00		
b.	Extended warranty option B: Extended warranty option B pricing:		First year MMP system warranty upgrade to premier \$1,617.00 \$1,617.00			
C.	Extended warranty option C:		Multi year iStan premier system warranty Multi year MMP premier system			
-	Extended warranty option o.		\$8,479.00/	ranty \$8,479.00/		
	Extended warranty option C pricing:		\$4,815.00	\$4,815.00		
5.	Simulation Training per day for 10-12 Health Occupation Staff on site at SCTI, see Bid Specifications for information. Detail Training:		\$/Day	\$415.80	\$/Day	\$
			Training cost for 2 days onsite for 10-12 faculty is \$7,560.00 discounted at a cost of materials only for \$415.80.			

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Moore Medical LLC		Physio-Co	ontrol, Inc.
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal SimMan 3G complete with 17" monitor, (Item #212-01101) or					
4.	approved alternate.	2				
				1		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:					
b.	Extended warranty option B:					
D.	Extended warranty option B pricing:					
c.	Extended warranty option C:					
	Extended warranty option C pricing:					
_	Simulation Training per day for 10-12 Health Occupation Staff on site at SCTI,		Φ /¬			
5.	see Bid Specifications for information.		\$/Day	\$	\$/Day	\$
	Detail Training:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION	School Health Corporation		World Modio	al Equipment
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT Each	Unit Price	Total Price	Unit Price	Total Price
/ \.	Laerdal SimMan 3G complete with 17" monitor, (Item #212-01101) or	OTHET HOC	Total Trice	Office 1 floor	Total Trioc
4	approved alternate.				
٠.	approved alternate.				
	Alternate brand & model bid:				
	Alternate brand & moder blu.				
	Alternate brand & model pricing:				
	·				1
	Included manufacturer's warranty:				
la	Extended warranty option A:				
	Extended warranty option A pricing:				
	Extended warranty option B:				
D.	Extended warranty option B pricing:				
	Extended warranty option b prioring.				
C.	Extended warranty option C:				
	Extended warranty option C pricing:				
	Simulation Training per day for 10-12 Health Occupation Staff on site at SCTI,				
5.	see Bid Specifications for information.	\$/Day	\$	\$/Day	\$
	Detail Training:				

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Armstrong Medical		Gaumard Scientific	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
6.	Laerdal Crash Kelly (Item #21154) or approved alternate.	1	\$2,274.00	\$2,274.00		
	, , , , ,		As specifie	d 201-10001		
	Alternate brand & model bid:					1
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			t defects in parts & kmanship		
7.	Laerdal Nursing Kid VitalSim Capable Manikin (Item #350-05050) or approved alternate.	5	\$1,954.00	\$9,770.00		
			As specified	P/N AA-2350X		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			t defects in parts & kmanship		
a.	Extended warranty option A:		350-05050EXW Each up to 5 years			
	Extended warranty option A pricing:		\$245.00	\$1,225.00		
b.	Extended warranty option B: Extended warranty option B pricing:					
	Laerdal Nursing Anne VitalSim Capable Manikin (Item #325-05050) or					
Ω	approved alternate.	25	\$3,657.00	\$91,425.00		
0.	approved alternate.	20	. ,	ed AA-2320X		
	Alternate brand & model bid:		7 to opcome	701202071	Gaumard S	S2000 Susie
	Alternate brand & model pricing:				\$26,595.25	\$664,881.25
	Included manufacturer's warranty:		One year against defects in parts & workmanship		\$2000	D EXW
а.	Extended warranty option A:		325-05050EY\\\	Each 25 up to 5 yr	1 Vr Limito	ed Warranty
a.	Extended warranty option A. Extended warranty option A pricing:	25	\$440.00	\$11,000.00	i ii Liiille	vvariality
b.	Extended warranty option B:	20	Ψ-10.00	ψ11,000.00	S2000 FXW	(Year 2 & 3)
~.	Extended warranty option B pricing:				\$3,150.00	\$78,750.00

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
6.	Laerdal Crash Kelly (Item #21154) or approved alternate.	1	\$2,052.42	\$2,052.42		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	ear		,
7.	Laerdal Nursing Kid VitalSim Capable Manikin (Item #350-05050) or approved alternate.	5	\$1,874.67	\$9,373.35		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 year #350-0505EXW per year per unit up to 5 years			
a.	Extended warranty option A:					
	Extended warranty option A pricing:		\$193.55	\$967.75		
b.	Extended warranty option B: Extended warranty option B pricing: Laerdal Nursing Anne VitalSim Capable Manikin (Item #325-05050) or					
8.	approved alternate.	25	\$3,517.08	\$87,927.00		
	Alternate brand & model bid: Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 year 325-05050EXW 1 yr per each up			
a.	Extended warranty option A: Extended warranty option A pricing:	25	to 5 s	years \$8,690.00		
b.	Extended warranty option B:	20	ψυτι.υυ	ψυ,υσυ.υυ		
	Extended warranty option B pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION			Education ogies, Inc.	Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
6.	Laerdal Crash Kelly (Item #21154) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
7.	Laerdal Nursing Kid VitalSim Capable Manikin (Item #350-05050) or approved alternate.	5				
	Alternate brand & model bid:			base unit (PECS-		
	Alternate brand & model pricing:		\$39,500.00	\$197,500.00		
	Included manufacturer's warranty:		1 year extended	warranty included		
			WAR-060 First year ECS system warranty upgrade to premier (5			
a.	Extended warranty option A: Extended warranty option A pricing:		\$2,163.00	hits) \$10,815.00		
L			Multi year ECS	system warranty		1
b.	Extended warranty option B: Extended warranty option B pricing:		\$6,684.00	emier (10 units) \$66,840.00		
	Laerdal Nursing Anne VitalSim Capable Manikin (Item #325-05050) or					
8.	approved alternate.	25				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:	25				
b.	Extended warranty option B:					
	Extended warranty option B pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
6.	Laerdal Crash Kelly (Item #21154) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
7.	Laerdal Nursing Kid VitalSim Capable Manikin (Item #350-05050) or approved alternate.	5				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
_	Extended warrants antique A.					
a.	Extended warranty option A: Extended warranty option A pricing:					
	7 1 1 0					
b.	Extended warranty option B:					
	Extended warranty option B pricing: Laerdal Nursing Anne VitalSim Capable Manikin (Item #325-05050) or					
8.	approved alternate.	25				
	Alternate brand & model bid:					T
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:	25				
b.	Extended warranty option B:					
	Extended warranty option B pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Health Corporation		World Medical Equipment	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
6.	Laerdal Crash Kelly (Item #21154) or approved alternate.	1	\$2,435.63	\$2,435.63		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	ear ear		
7.	Laerdal Nursing Kid VitalSim Capable Manikin (Item #350-05050) or approved alternate.	5				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:					
b.	Extended warranty option B:					
	Extended warranty option B pricing:					
8.	Laerdal Nursing Anne VitalSim Capable Manikin (Item #325-05050) or approved alternate.	25				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
	Extended warranty option A pricing:	25				
b.	Extended warranty option B: Extended warranty option B pricing:					
	Extended warranty option b pricing.					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION				Armstro	ng Medical	Gaumaro	d Scientific
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price		
	Laerdal PROMPT Birthing Simulator, Force Monitoring							
9.	(Item #376-00550) or approved alternate.	2						
	Alternate brand & model bid:				Gaumard S575	Noelle w/newborn		
	Alternate brand & model pricing: Included manufacturer's warranty:				\$36,095.25	\$72,190.50		
	· ·				S575	EXW		
l	Laerdal Interchangeable Catheterization and Enema Task Trainer							
10.	(Item #375-21001) or approved alternate.	10	\$426.00	\$4,260.00				
<u> </u>			As specifie	d 375-21001				
<u> </u>	Alternate brand & model bid:							
	Alternate brand & model pricing:		_					
İ				t defects in parts &				
ļ	Included manufacturer's warranty:		workn	nanship				
l	Torso with neck and chin, a detachable right arm, blood reservoir bags,							
İ	tubing, and a container of baby powder.							
11.	Laerdal Chester Chest (Item #vt-2400) or approved alternate.	1	\$616.00	\$616.00				
			As specified AA-9800					
·	Alternate brand & model bid:							
	Alternate brand & model pricing:							
				t defects in parts &				
İ	Included manufacturer's warranty:		workn	nanship				
·	Laerdal Regulator Unit (Item #381220) or approved alternate. (For SimBaby							
12.	and SimMan).	1						
	Alternate brand & model bid:							
	Alternate brand & model pricing:							
	Included manufacturer's warranty:							
	Laerdal VitalSim (Item #200-10001) or approved alternate. (For VitalSim							
13	Nursing Anne & VitalSim Nursing Kid).	30	\$2,016.00	\$60,480.00				
-10.	rationing rations of the control of	- 50						
	Alternate brand & model bid:		As specified AA-2310					
	Alternate brand & model pricing:							
	national Statio & model priority.	+	One year again	st defects in parts				
l	Included manufacturer's warranty:		, ,	kmanship				
a.	Extended warranty option A:	1		001EXW				
u.	Extended warranty option A pricing:		\$160.00	\$4,800.00				

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical De	vice Depot
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal PROMPT Birthing Simulator, Force Monitoring					
9.	(Item #376-00550) or approved alternate.	2	\$7,125.00	\$14,250.00		
	Alternate brand & model bid:		•			
	Alternate brand & model pricing: Included manufacturer's warranty:					
			1 y	ear		
	Laerdal Interchangeable Catheterization and Enema Task Trainer	4.0	4004.05	40.040.50		
10.	(Item #375-21001) or approved alternate.	10	\$391.05	\$3,910.50		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	·					
	Included manufacturer's warranty:		1 y	rear		
	Torso with neck and chin, a detachable right arm, blood reservoir bags,					
	tubing, and a container of baby powder.					
11.	Laerdal Chester Chest (Item #vt-2400) or approved alternate.	1	\$594.87	\$594.87		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 v	rear		
	Laerdal Regulator Unit (Item #381220) or approved alternate. (For SimBaby		- ,			
12.	and SimMan).	1	\$862.00	\$862.00		
	,		*Indicated two	on bid for total of		
			\$172	24.00		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	rear		
	Laerdal VitalSim (Item #200-10001) or approved alternate. (For VitalSim					
13.	Nursing Anne & VitalSim Nursing Kid).	30	\$1,919.70	\$57,591.00		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturaria warrentur		4			
	Included manufacturer's warranty: Extended warranty option A:			ear N 1 yr per unit		
a.	Extended warranty option A: Extended warranty option A pricing:		\$126.40	\$3,792.00		
	Extended warranty option A pricing.		ψ 1 2 U. 1 U	Ψ3,132.00		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION			Education ogies, Inc.	Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal PROMPT Birthing Simulator, Force Monitoring					
9.	(Item #376-00550) or approved alternate.	2				
	Alternate brand & model bid:					
	Alternate brand & model pricing: Included manufacturer's warranty:					
	Laerdal Interchangeable Catheterization and Enema Task Trainer					
10.	(Item #375-21001) or approved alternate.	10				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Torso with neck and chin, a detachable right arm, blood reservoir bags,					
	tubing, and a container of baby powder.					
11.	Laerdal Chester Chest (Item #vt-2400) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model bid: Alternate brand & model pricing:					
	Alternate brand & moder pricing.					
	Included manufacturer's warranty:					
	Laerdal Regulator Unit (Item #381220) or approved alternate. (For SimBaby					
12.	and SimMan).	1				
			GAS-005 Gas A	ccessory Kit ECS		
	Alternate brand & model bid:			d/or pecs)		
	Alternate brand & model pricing:		\$909.00	\$909.00		
	Included manufacturer's warranty:		Included in sim	nulator warranty		
4.0	Laerdal VitalSim (Item #200-10001) or approved alternate. (For VitalSim	00				
13.	Nursing Anne & VitalSim Nursing Kid).	30				
	Alternate brand & model bid:		Included with	METI product		1
	Alternate brand & model pricing:			·		
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
a.	Extended warranty option A pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		Moore Me	edical LLC	Physio-Control, Inc.	
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal PROMPT Birthing Simulator, Force Monitoring					
9. (Item #376-00550) or approved alternate.	2				
Alternate brand & model bid:					II.
Alternate brand & model pricing: Included manufacturer's warranty:					
					T
Laerdal Interchangeable Catheterization and Enema Task Trainer	40				
10. (Item #375-21001) or approved alternate.	10				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					T
Torso with neck and chin, a detachable right arm, blood reservoir bags,					
tubing, and a container of baby powder.					
11. Laerdal Chester Chest (Item #vt-2400) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model pricing:					
·					1
Included manufacturer's warranty:					
Laerdal Regulator Unit (Item #381220) or approved alternate. (For SimBa	by				
12. and SimMan).	1				
Alternate hazard 0 as a dal hidi					1
Alternate brand & model bid: Alternate brand & model pricing:					
Included manufacturer's warranty:					
Laerdal VitalSim (Item #200-10001) or approved alternate. (For VitalSim					
13. Nursing Anne & VitalSim Nursing Kid).	30				
10. Italiang fullo & vitaloni realing rua).	30				
Alternate brand & model bid:					1
Alternate brand & model pricing:					
Included manufacturer's warranty:					
a. Extended warranty option A: Extended warranty option A pricing:					
Extended warranty option A priority.					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DES	CRIPTION		School Healt	h Corporation	World Medic	al Equipment
A. SIMULATOR	RS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal PRC	MPT Birthing Simulator, Force Monitoring					
	00550) or approved alternate.	2				
Alternate bra	and & model bid:					
Alternate bra	and & model pricing: nutacturer's warranty:					
						T
	changeable Catheterization and Enema Task Trainer (1001) or approved alternate.	10	\$464.06	\$4,640.60		
10. (Item #373-2	1001) of approved alternate.	10	Φ404.00	\$4,040.00		
Alternate bra	and & model bid:					
Alternate bra	and & model pricing:					
	· -					
Included ma	nufacturer's warranty:		1 y	/ear		
Torso with n	eck and chin, a detachable right arm, blood reservoir bags,					
	a container of baby powder.					
11. Laerdal Che	ster Chest (Item #vt-2400) or approved alternate.	1				
	and & model bid:					T
Alternate bra	and & model pricing:					
Included ma	nufacturer's warranty:					
Laerdal Reg	ulator Unit (Item #381220) or approved alternate. (For SimBaby					
12. and SimMan).	1				
	and & model bid:					,
	and & model pricing:					
	nufacturer's warranty:					T
	Sim (Item #200-10001) or approved alternate. (For VitalSim					
13. Nursing Ann	e & VitalSim Nursing Kid).	30				
Alternate bra	and & model bid:					
	and & model pricing:					
7	a aaaa. Fau.igi					1
Included ma	nufacturer's warranty:					
a. Extended wa	arranty option A:					
Extended wa	arranty option A pricing:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

			_		_	
	ITEM & DESCRIPTION			g Medical		Scientific
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal Suction Unit with Bemis Canister (Item #78002001) or approved					
14.	alternate.	4	\$701.00	\$2,804.00		
			Bid as speci	fied AE-7100		
			Armstro			
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
			One year agains	t defects in parts		,
	Included manufacturer's warranty:		& workr	manship		
15.	Gomco Portable Suction Unit (Item #AE-7700) or approved alternate.	1	\$756.00	\$756.00		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
				defects in parts &		
	Included manufacturer's warranty:		workm	anship		
16.	PHYSIO CONTROL LIFEPAK 15 or approved alternate.	4				
	Alternate brand & model bid: Alternate brand & model pricing: REJECT					
	Included manufacturer's warranty:					T
۱	W. J. All. Adv. J. 101 Adv. 11 (1) (1) (2) (2) (2) (2) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4					
17.	WelchAllyn Atlas Vital Signs Monitor (Item #622NP-E1) or approved alternate.	2				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		l aerdal Medic	al Corporation	Medical Device Depot	
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal Suction Unit with Bemis Canister (Item #78002001) or approved		J	1014111100	G	1014111100
14. alternate.	4	\$750.50	\$3,002.00		
		********	¥ 5,00=100		
Alternate brand & model bid:				Gomco	OptiVac
Alternate brand & model pricing:				\$696.32	\$2,785.28
Included manufacturer's warranty:		5 ye	ears	3 year v	varranty
15. Gomco Portable Suction Unit (Item #AE-7700) or approved alternate.	1			\$695.00	\$695.00
Alternate brand & model bid:					T
Alternate brand & model pricing:					
Included manufacturer's warranty:				1 y	ear
16. PHYSIO CONTROL LIFEPAK 15 or approved alternate.	4			\$12,900.00	\$51,600.00
Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty:				5 ye	ears
17. WelchAllyn Atlas Vital Signs Monitor (Item #622NP-E1) or approved alternate.	2			\$4,995.00	\$9,990.00
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:				2 ve	ears
a. Extended warranty option A:					zais
an analy opion, i					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION			Education gies, Inc.	Medical Sh	ipment LLC
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal Suction Unit with Bemis Canister (Item #78002001) or approved					
14. alternate.	4				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					
15. Gomco Portable Suction Unit (Item #AE-7700) or approved alternate.	1				
Alternate brand & model bid:			T		I
Alternate brand & model pricing:					
Included manufacturer's warranty:					
16. PHYSIO CONTROL LIFEPAK 15 or approved alternate.	4			\$11,570.00	\$46,280.00
Alternate brand & model bid: Alternate brand & model pricing: REJECT					
Included manufacturer's warranty:				2 y	ear
17. WelchAllyn Atlas Vital Signs Monitor (Item #622NP-E1) or approved alternate.	2			\$4,546.40	\$9,092.80
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					
a. Extended warranty option A:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal Suction Unit with Bemis Canister (Item #78002001) or approved					
14. alternate.	4				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Alternate brand & moder pricing.					
Included manufacturer's warranty:					
15. Gomco Portable Suction Unit (Item #AE-7700) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					
16. PHYSIO CONTROL LIFEPAK 15 or approved alternate.	4			\$24,788.50	\$99,154.00
Alternate brand & model bid:		•	0-00348E, 95713,	*Quote #1-172815970 attached	
Alternate brand & model bid: Alternate brand & model pricing: REJECT		\$8,986.00	\$35,944.00	Quoto III 1720	10070 attaorica
Included manufacturer's warranty:		. ,	hed, 1 year	1 year limite	ed warranty
•			, , ,	,	
17. WelchAllyn Atlas Vital Signs Monitor (Item #622NP-E1) or approved alternate.	2	\$4,335.00	\$8,670.00		
Alternate brand & model bid:		67685, 622NP	P-E1 (for spec)		
Alternate brand & model pricing:		-			
		*Warranty Info:	Pulse oximetry		
		sensors, temp. probes and all external accessories - 1 year			
		warranty; Mon	itors - two year		
Included manufacturer's warranty:		warr	anty.		
a. Extended warranty option A:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		School Health Corporation		World Medic	al Equipment
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Laerdal Suction Unit with Bemis Canister (Item #78002001) or approved					
14. alternate.	4	\$771.88	\$3,087.52		
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:		2 ye	ears		
15. Gomco Portable Suction Unit (Item #AE-7700) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					1
16. PHYSIO CONTROL LIFEPAK 15 or approved alternate.	4	\$16,243.75	\$64,975.00	\$16,995.00	\$67,980.00
Alternate brand & model bid: Alternate brand & model pricing: REJECT		99577-0001	85 (for spec)		
Included manufacturer's warranty:		5 ve	ears	1 year non-	hospital use
·				,	
17. WelchAllyn Atlas Vital Signs Monitor (Item #622NP-E1) or approved alternate.	2	\$5,092.50	\$10,185.00		
Alternate brand & model bid:					P1 W/SPO2,NIBP, MP, CO2 AND NTER
Alternate brand & model pricing:				\$4,395.00	\$8,790.00
Included manufacturer's warranty: a. Extended warranty option A:		2 ye	ears	2.00	
a. Extended warranty option A.				2 ye	ears

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Δrmstron	ng Medical	Gaumard	I Scientific
Α.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	WelchAllyn Atlas Vital Signs Monitor 300 Series (Item #53NTP-E1) or			10.0	<u> </u>	
18	approved alternate.	1	\$3,410.00	\$3,410.00		
10.	approved diterriate.		ψ5,+10.00	ψ5,410.00		
			Bid as speci	fied AD-9711		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
			One year against	defects in parts &		
	Included manufacturer's warranty:		workm	nanship		
19.	Laerdal Portability / Power Adapter Kit (Item #381850) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
20.	Laerdal Compressor (Item #210-01150) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
21.	Laerdal Peripheral Kit, Complete (Item #210-09001) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		l aerdal Med	ical Corporation	Medical De	evice Depot
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	WelchAllyn Atlas Vital Signs Monitor 300 Series (Item #53NTP-E1) or					
18	approved alternate.	1			\$3,200.00	\$3,200.00
	approved another	-			+0,200.00	40,200.00
				,		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Lead to Lanca fort and a sound				_	
	Included manufacturer's warranty:				2 ye	ears
19.	Laerdal Portability / Power Adapter Kit (Item #381850) or approved alternate.	1	\$1,455.00	\$1,455.00		
			*Indicated two	*Indicated two on bid for total of		
			\$2,910.00			
	Alternate brand & model bid:		,			1
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			year		
20.	Laerdal Compressor (Item #210-01150) or approved alternate.	1	\$3,300.00	\$3,300.00		
			*Indicated two	on bid for total of		
			\$6,600.00			
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1	year		
21.	Laerdal Peripheral Kit, Complete (Item #210-09001) or approved alternate.	1	\$7,495.00	\$7,495.00		
			*Indicated two on bid for total of			
			"indicated two on bid for total of \$14,990.00			
			φ14	,555.00		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1	year		•

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION			Medical Education Technologies, Inc.		ipment LLC
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	WelchAllyn Atlas Vital Signs Monitor 300 Series (Item #53NTP-E1) or					
18.	approved alternate.	1			\$3,419.50	\$3,419.50
					. ,	. ,
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	A Montate Status & Medel Priemig.					
	Included manufacturer's warranty:				2 y	ear
19.	Laerdal Portability / Power Adapter Kit (Item #381850) or approved alternate.	1				
		-				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
20.	Laerdal Compressor (Item #210-01150) or approved alternate.	1				
			(AIR-003) METI-II	n room portable air		
	Alternate brand & model bid:		,	ressor		
	Alternate brand & model pricing:		\$4,872.00	\$4,872.00		
	Included manufacturer's warranty:					
21.	Laerdal Peripheral Kit, Complete (Item #210-09001) or approved alternate.	1				
			Monitor included	with iStan, MMP		
	Alternate brand & model bid:			abySim		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION Moore Medical LL		adical I I C	Physic C	ontrol, Inc.	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
٠		Laon	OTHE T TIOC	Total Trioc	OTHET HOC	Total Trice
40	WelchAllyn Atlas Vital Signs Monitor 300 Series (Item #53NTP-E1) or	1	#2.040.00	¢2 240 00		
18.	approved alternate.	1	\$3,240.00	\$3,240.00 801		
			70	801		
						1
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		2 y	ears		
19.	Laerdal Portability / Power Adapter Kit (Item #381850) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
20.	Laerdal Compressor (Item #210-01150) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
21.	Laerdal Peripheral Kit, Complete (Item #210-09001) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					•

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Hoalt	h Corporation	World Modic	cal Equipment
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Λ.		Lacii	Office fice	TotalTitle	Office file	Total Frice
1.0	WelchAllyn Atlas Vital Signs Monitor 300 Series (Item #53NTP-E1) or		4 0.000.0=	40.000.00		
18.	approved alternate.	1	\$3,806.25	\$3,806.25		
						P3 w/SPO2, NIBP,
	Alternate brand & model bid:			1		np., printer
	Alternate brand & model pricing:				\$2,348.00	\$2,348.00
	Included manufacturer's warranty:		2 y	ears	2 y	ears
19.	Laerdal Portability / Power Adapter Kit (Item #381850) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
20.	Laerdal Compressor (Item #210-01150) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					1
21.	Laerdal Peripheral Kit, Complete (Item #210-09001) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			,		•

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DECODIDITION		Armstrong Medical		Cauman	l Caiantifia
Α.	ITEM & DESCRIPTION SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each		Total Price	Unit Price	Scientific Total Price
Α.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Lacii	Offic Price	Total Price	Offic Price	Total Price
22.	Laerdal Advanced Video System (Item #210-08001) or approved alternate.	4				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
_	Extended warrants antique A.					
a.	Extended warranty option A: Extended warranty option A pricing:					
	Hard case for peripherals, (not including compressor) for SimBaby or SimMan					
	3G.					
23.	Laerdal Transportation Case (Item #245-18050) or approved alternate.	1				
20.	Lacraci Transportation Gase (item #240 10000) of approved alternate.					
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
24.	Laerdal BTLS Victim Injury Set (Item #275-00001) or approved alternate.	5	\$1,960.00	\$9,800.00		
			Bid as speci	ified AA-2318		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	In all relations on the ethnical and the second of			defects in parts &		
	Included manufacturer's warranty:		workn	nanship		T
	Laerdal Fundus Skills and Assessment Module (Item #325-00450) or					
25.	approved alternate.	15	\$386.00	\$5,790.00		
			Bid as speci	ified AA-2313		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
			One year against	defects in parts &		1
	Included manufacturer's warranty:			nanship		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical De	evice Depot
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
22.	Laerdal Advanced Video System (Item #210-08001) or approved alternate.	4	\$8,395.00	\$33,580.00		
			* 1008407 Installation two to one ratio cost \$1,395.00 each/\$2,790.00 total.			
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	/ear		
a.	Extended warranty option A: Extended warranty option A pricing:					
00	Hard case for peripherals, (not including compressor) for SimBaby or SimMan 3G. Laerdal Transportation Case (Item #245-18050) or approved alternate.	1	\$1,260.00	\$1,260.00		
23.	Alternate brand & model bid:	1	\$1,200.00	\$1,200.00		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			/ear		
24.	Laerdal BTLS Victim Injury Set (Item #275-00001) or approved alternate.	5	\$1,821.74	\$9,108.70		
	Alternate brand & model bid: Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	/ear		
25.	Laerdal Fundus Skills and Assessment Module (Item #325-00450) or approved alternate.	15	\$353.92	\$5,308.80		
			·			
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:		1 y	/ear		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

				ducation		
	ITEM & DESCRIPTION		Technolo		Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
22.	Laerdal Advanced Video System (Item #210-08001) or approved alternate.	4				
	Alternate brand & model bid:		METIVision	n-MTV-002		1
	Alternate brand & model pricing:		\$23,450.00	\$93,800.00		
			First year exte	ended system		
	Included manufacturer's warranty:		warr			
				year METI vision		
a.	Extended warranty option A:			system warranty		
	Extended warranty option A pricing:		\$1,575.00	\$6,300.00		
	Hard case for peripherals, (not including compressor) for SimBaby or SimMan					
	3G.					
23.	Laerdal Transportation Case (Item #245-18050) or approved alternate.	1	2.2			
			CAS-007 Par			
	Alternate brand & model bid:			ort Case		1
	Alternate brand & model pricing: Included manufacturer's warranty:		\$1,517.00 Covered under s	\$1,517.00		
0.4		_	Covered under s	inulator warranty		1
24.	Laerdal BTLS Victim Injury Set (Item #275-00001) or approved alternate.	5				
	Alternate brand & model bid:		MEX-100 ME	TI FX base kit		
	Alternate brand & model pricing:		\$6,295.00	\$31,475.00		
	A Modern Community.		ψυ,200.00	ΨΟ1, 11 0.00		
	Included manufacturer's warranty:		Covered under s	imulator warranty		
	Laerdal Fundus Skills and Assessment Module (Item #325-00450) or					
25.	approved alternate.	15				
	Alternate brand & model bid:					1
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	-				
22. Laerdal Advanced Video System (Item #210-08001) or approved alternate.	4				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warrenty					
Included manufacturer's warranty:					
a. Extended warranty option A:					
Extended warranty option A pricing:					
Hard case for peripherals, (not including compressor) for SimBaby or SimMar	1				
3G.					
23. Laerdal Transportation Case (Item #245-18050) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model bid: Alternate brand & model pricing:					
Included manufacturer's warranty:					
24. Laerdal BTLS Victim Injury Set (Item #275-00001) or approved alternate.	5				
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Alternate brand & model bid:					1
Alternate brand & model pricing:					
Included manufacturer's warranty:					
Laerdal Fundus Skills and Assessment Module (Item #325-00450) or					
25. approved alternate.	15				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warrenty:					
Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION	School Health Corporation		World Medic	al Equipment	
Α.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
22.	Laerdal Advanced Video System (Item #210-08001) or approved alternate.	4				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturaria warrantu					
	Included manufacturer's warranty:					
a.	Extended warranty option A:					
α.	Extended warranty option A pricing:					
	Hard case for peripherals, (not including compressor) for SimBaby or SimMan					
	3G.					
23.	Laerdal Transportation Case (Item #245-18050) or approved alternate.	1				
	Alternate brand & model bid:			T		I
	Alternate brand & model pricing:					
	Included manufacturer's warranty:	_		T		
24.	Laerdal BTLS Victim Injury Set (Item #275-00001) or approved alternate.	5				
	Alternate brand & model bid:					
	Alternate brand & model bid: Alternate brand & model pricing:					
	Allomate stand a meder prioring.					
	Included manufacturer's warranty:					
	Laerdal Fundus Skills and Assessment Module (Item #325-00450) or					
25.	approved alternate.	15				
	Alternate brand & model bid:		Laerdal 3	375-22507		,
	Alternate brand & model pricing:		\$825.00	\$12,375.00		
	Included manufacturer's warranty:		1 <u>y</u>	/ear		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	TELL & RESORIETION					
	ITEM & DESCRIPTION			g Medical		Scientific
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each		Total Price	Unit Price	Total Price
26.	Laerdal Breast Exam Module (Item #325-00750) or approved alternate.	15	\$532.00	\$7,980.00		
			Bid as specif	fied AA-2311		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
27.	Laerdal Mastectomy Module (Item #325-00650) or approved alternate.	15	\$386.00	\$5,790.00		
			Bid as specif	fied AA-2312		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
				defects in parts &		
	Included manufacturer's warranty:		workm	anship		
	Laerdal Wound Care Assessment Set (Female) (Item #325-00550) or					
28.	approved alternate.	15	\$1,473.00	\$22,095.00		
			Bid as speci	fied AA-2314		
	Alternate brand & model bid:		•			П
	Alternate brand & model pricing:					
			One year against defects in parts &			П
	Included manufacturer's warranty:		workm	anship		
	Laerdal Wound Care Assessment Set (Male) (Item #325-01050) or approved					
29.	alternate.	10	\$1,411.00	\$14,110.00		
			Pid on appoin	fied AA-2316		
-	DELECT		biu as speci	ileu AA-2316		
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	- memoria a mada, promg.		One year against	defects in parts &		
	Included manufacturer's warranty:		workm	anship		
30.	Laerdal Trauma Modules (Item #276-10001) or approved alternate.	10	\$961.00	\$9,610.00		
			Rid as specif	fied AA-2319		
			Dia as specif	1100 AA 2010		
	Alternate brand & model bid:					T
	Alternate brand & model pricing:			defeate 's to 2		
	Included manufacturer's warranty:		One year against	defects in parts &		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

רו	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A. S	IMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
26. L	aerdal Breast Exam Module (Item #325-00750) or approved alternate.	15	\$490.59	\$7,358.85		
A	Iternate brand & model bid:					
Α	Iternate brand & model pricing:					
	ncluded manufacturer's warranty:					
27. L	aerdal Mastectomy Module (Item #325-00650) or approved alternate.	15	\$353.92	\$5,308.80		
A	Iternate brand & model bid:					
А	Iternate brand & model pricing:					
Ir	ncluded manufacturer's warranty:		1 y	ear		
L	aerdal Wound Care Assessment Set (Female) (Item #325-00550) or					
28. a	pproved alternate.	15	\$1,369.07	\$20,536.05		
Δ	Iternate brand & model bid:					
	Iternate brand & model pricing:					
	· •					
	ncluded manufacturer's warranty:		1 y	ear		
	aerdal Wound Care Assessment Set (Male) (Item #325-01050) or approved					
29. a	Iternate.	10	\$291.51	\$2,915.10		
A	Iternate brand & model bid:					
	Iternate brand & model pricing:					
	· · ·					
ır	ncluded manufacturer's warranty:		1 y	ear		
30. L	aerdal Trauma Modules (Item #276-10001) or approved alternate.	10	\$891.12	\$8,911.20		
	Iternate brand & model bid:					
	Iternate brand & model pricing: Included manufacturer's warranty:		1 1	rear		
"	ioladoa manaratarer 3 warranty.		ıy	cai		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

				Medical Education			
	ITEM & DESCRIPTION		Technologies, Inc.		Medical Sh		
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price	
26.	Laerdal Breast Exam Module (Item #325-00750) or approved alternate.	15			•		
	Alternate brand & model bid:						
	Alternate brand & model pricing:						
	Included manufacturer's warranty:						
27.	Laerdal Mastectomy Module (Item #325-00650) or approved alternate.	15					
	Alternate brand & model bid:						
	Alternate brand & model pricing:						
	Included manufacturer's warranty:						
	Laerdal Wound Care Assessment Set (Female) (Item #325-00550) or						
28.	approved alternate.	15					
	Alternate brand & model bid:			T		I	
	Alternate brand & model pricing:						
	Included manufacturer's warranty:						
	Laerdal Wound Care Assessment Set (Male) (Item #325-01050) or approved						
29.	alternate.	10					
	Alternate brand & model bid: REJECT						
	Alternate brand & model pricing:						
	Included manufacturer's warranty:						
30.	Laerdal Trauma Modules (Item #276-10001) or approved alternate.	10					
	Alternate brand & model bid:		Some items inclu	ded with METI FX			
	Alternate brand & model pricing:			_			
	Included manufacturer's warranty:						

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	TEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
26.	Laerdal Breast Exam Module (Item #325-00750) or approved alternate.	15				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			T		T
27.	Laerdal Mastectomy Module (Item #325-00650) or approved alternate.	15				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal Wound Care Assessment Set (Female) (Item #325-00550) or					
28.	approved alternate.	15				
	Alternate brand & model bid:					T
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal Wound Care Assessment Set (Male) (Item #325-01050) or approved					
29.	alternate.	10				
	Alternate brand & model bid: REJECT					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
30.	Laerdal Trauma Modules (Item #276-10001) or approved alternate.	10				
	Alternate brand & model bid:			,		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Health Corporation		World Medic	al Equipment
A. SIMULA	TORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
26. Laerdal E	Breast Exam Module (Item #325-00750) or approved alternate.	15	\$584.06	\$8,760.90		
A 14 a a 4 a	based 0 madellaid.					
	brand & model bid:					
	brand & model pricing: manufacturer's warranty:					
	•	45				T
27. Laerdai i	Mastectomy Module (Item #325-00650) or approved alternate.	15				
Alternate	brand & model bid:					
	brand & model pricing:					
1 11001110110						
Included	manufacturer's warranty:					
Laerdal V	Nound Care Assessment Set (Female) (Item #325-00550) or					
28. approved	, , ,	15				
Alternate	brand & model bid:					,
Alternate	brand & model pricing:					
Included	manufacturer's warranty:					
	Wound Care Assessment Set (Male) (Item #325-01050) or approved					
29. alternate	` , ` , ` ,	10				
25. alternate	•	10				
Alternate	brand & model bid:					
Alternate	brand & model pricing:					
Included	manufacturer's warranty:					
30. Laerdal 7	Frauma Modules (Item #276-10001) or approved alternate.	10				
37 250 300						
Alternate	brand & model bid:			1		I
	brand & model pricing:					
Included	manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Armstrong Medical		Gaumard Scientific	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
B.	SCENARIOS					
	Laerdal Emergency Preparedness Scenarios - Terrorism for SimMan (Item					
31.	#211-17101) or approved alternate.	1				
	,			1		1
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			+		1
32.	Laerdal ACLS SimMan Scenarios (Item # 80-1459) or approved alternate.	1				
	`			+		1
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
33.	Laerdal PALS Scenarios (Item # 80-1497) or approved alternate.	1				
	, , , , , ,					
	Alternate brand & model bid:					
	Alternate brand & model bid: Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal First 5 Minutes Curriculum & Participate Pack Complete					
24	· ·	4				
34.	(Item #210-94050 & Item #210-94850) or approved alternate.	1				
	Alternate brand & model bid:					_
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					_
	Laerdal Rapid Response Team Training Curriculum Complete Package (Item					
35.	#210-93050 & Item #210-93550) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A. SIMU	JLATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
B. SCEN	NARIOS					
Laero	dal Emergency Preparedness Scenarios - Terrorism for SimMan (Item					
31. #211	-17101) or approved alternate.	1	\$4,250.00	\$4,250.00		
			200-18201 CD or	nly-see quote that		
Alterr	nate brand & model bid:			ows.		
Alterr	nate brand & model pricing:		\$1,875.00	\$1,875.00		
Includ	ded manufacturer's warranty:		1 y	/ear		•
32. Laero	dal ACLS SimMan Scenarios (Item # 80-1459) or approved alternate.	1	\$4,194.00	\$4,194.00		
Alterr	nate brand & model bid:		80-18527	7 CD only		
Alterr	nate brand & model pricing:		\$2,097.00	\$2,097.00		
	ded manufacturer's warranty:			/ear		
33. Laero	dal PALS Scenarios (Item # 80-1497) or approved alternate.	1	\$3,750.00	\$3,750.00		
Alterr	nate brand & model bid:		80-1532	CD only		
Alterr	nate brand & model pricing:		\$1,875.00	\$1,875.00		
Includ	ded manufacturer's warranty:		1 y	/ear		JI.
Laero	dal First 5 Minutes Curriculum & Participate Pack Complete		\$2,645.00/	\$2,645.00/		
	#210-94050 & Item #210-94850) or approved alternate.	1	\$350.00	\$350.00		
Alterr	nate brand & model bid:					
	nate brand & model pricing:					
Includ	ded manufacturer's warranty:		1 y	/ear		
	dal Rapid Response Team Training Curriculum Complete Package (Item		\$4,645.00/	\$4,645.00/		
35. #210	-93050 & Item #210-93550) or approved alternate.	1	\$350.00	\$350.00		
Altor	nate brand & model bid:					
	nate brand & model pricing:					
	ded manufacturer's warranty:		1,	/ear		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT			Education ogies, Inc.	Medical Shipment LLC	
A.			Unit Price	Total Price	Unit Price	Total Price
В.	SCENARIOS	Each			<u> </u>	1 010 1 1100
	Laerdal Emergency Preparedness Scenarios - Terrorism for SimMan (Item					
31.	#211-17101) or approved alternate.	1				
	,		Disaster medical	Readiness (DMR)		1
	Alternate brand & model bid:			J-136		
	Alternate brand & model pricing:		\$10,500.00	\$10,500.00		
	Included manufacturer's warranty:		Covered under s	imulator warranty		1
32.	Laerdal ACLS SimMan Scenarios (Item # 80-1459) or approved alternate.	1				
			ACLS Learning M	Module Muse iStan		
	Alternate brand & model bid:		1	J-137		
	Alternate brand & model pricing:		\$3,150.00	\$3,150.00		
	Included manufacturer's warranty:		Covered under s	imulator warranty		
33.	Laerdal PALS Scenarios (Item # 80-1497) or approved alternate.	1				
			EDI I-028 Infai	nt emergencies		
	Alternate brand & model bid:			module		
	Alternate brand & model pricing:		\$2,650.00	\$2,650.00		
	Included manufacturer's warranty:			imulator warranty		
	Laerdal First 5 Minutes Curriculum & Participate Pack Complete					
34.	(Item #210-94050 & Item #210-94850) or approved alternate.	1				
						1
			FDU-049 and FD	U-053 emergency		
	Alternate brand & model bid:			es module 1 & 2		
	Alternate brand & model pricing:		\$6,300.00	\$6,300.00		
	Included manufacturer's warranty:		. ,	. ,		
	Laerdal Rapid Response Team Training Curriculum Complete Package (Item					
35.	#210-93050 & Item #210-93550) or approved alternate.	1				
			Ranid Respons	e & Intervention		
	Alternate brand & model bid:			module		
	Alternate brand & model pricing:		\$3,150.00	\$3,150.00		
	Included manufacturer's warranty:			imulator warranty		1

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A. SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
B. SCENARIOS					
Laerdal Emergency Preparedness Scenarios - Terrorism for SimMan (Item					
31. #211-17101) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:			1		ı
32. Laerdal ACLS SimMan Scenarios (Item # 80-1459) or approved alternate.	1				
· · ·					
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					
33. Laerdal PALS Scenarios (Item # 80-1497) or approved alternate.	1				
7 11					
Altamata hasand O mandal hidi					
Alternate brand & model bid:					
Alternate brand & model pricing: Included manufacturer's warranty:					
· · · · · · · · · · · · · · · · · · ·					T
Laerdal First 5 Minutes Curriculum & Participate Pack Complete					
34. (Item #210-94050 & Item #210-94850) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model pricing:					
Included manufacturer's warranty:					
Laerdal Rapid Response Team Training Curriculum Complete Package (Item					
35. #210-93050 & Item #210-93550) or approved alternate.	1				
Alternate brand & model bid:					
Alternate brand & model bid: Alternate brand & model pricing:					
Included manufacturer's warranty:					
The state of the s					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Health Corporation		World Medical Equipment	
^		Each	Unit Price	Total Price	Unit Price	Total Price
Α.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
B.	SCENARIOS					
	Laerdal Emergency Preparedness Scenarios - Terrorism for SimMan (Item					
31.	#211-17101) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			1		1
32.	Laerdal ACLS SimMan Scenarios (Item # 80-1459) or approved alternate.	1				
	, , , ,			1		П
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
33	Laerdal PALS Scenarios (Item # 80-1497) or approved alternate.	1				
33.	Laerdal FALS Scenarios (item # 60-1497) of approved alternate.	'				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal First 5 Minutes Curriculum & Participate Pack Complete					
34.	(Item #210-94050 & Item #210-94850) or approved alternate.	1				
	, , , ,					
	Alternate brand & model bid:					
	Alternate brand & model pricing: Included manufacturer's warranty:					
	· ·			1		
	Laerdal Rapid Response Team Training Curriculum Complete Package (Item					
35.	#210-93050 & Item #210-93550) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			1		I .
	· · · · · · · · · · · · · · · · · · ·					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Armstrong Medical		Gaumard Scientific	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
36.	Laerdal NLN Simulation in Nursing Education Volume I VitalSim Scenarios (Item #200-17001) or approved alternate.	1	\$3,000.00	\$3,000.00		
			Bid as specifi	ed 200-17001		
37.	Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty: Laerdal Simulation in Nursing Education (NLN) Volume 1 SimMan 3G (Item # 212-17001) or approved alternate. Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty:	1				
38.	Laerdal NLN Simulation in Nursing Education Volume 2 SimMan 3G Scenarios (Item #211-17301) or approved alternate. Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty:	1				
FXC	CHANGE					
	The Health Occupations area of SCTI includes two 40-student and two 25-		sdiscount off total a for use of Heal	or % award in exchange th Occupations lities		or % award in exchange lth Occupations lities
	Indicate below the expectations of the vendor regarding the use of the Health Occupations facilities in exchange for a discount off total award.					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Laerdal Medical Corporation		Medical Device Depot	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal NLN Simulation in Nursing Education Volume I VitalSim Scenarios					
36.	(Item #200-17001) or approved alternate.	1	\$2,370.00	\$2,370.00		
	Alternate brand & model bid:		200-17101 CD	only (24 each)		
	Alternate brand & model pricing:		\$1,185.00	\$1,185.00		
	Included manufacturer's warranty:		1 y	ear		1
	Laerdal Simulation in Nursing Education (NLN) Volume 1 SimMan 3G		-			
37.	(Item # 212-17001) or approved alternate.	1	\$4,000.00	\$4,000.00		
	Alternate brand & model bid:		212-1800	1 CD only		
	Alternate brand & model pricing:		\$2,000.00	\$2,000.00		
	Included manufacturer's warranty:		1 y	ear ear		
	Laerdal NLN Simulation in Nursing Education Volume 2 SimMan 3G					
38.	Scenarios (Item #211-17301) or approved alternate.	1	\$3,500.00	\$3,500.00		
	Alternate brand & model bid: Alternate brand & model pricing:		\$1,500.00	1 CD only \$1,500.00		
	Included manufacturer's warranty:		1 <u>y</u>	vear		
EX(CHANGE					
	The Health Occupations area of SCTI includes two 40-student and two 25-		\$	or	\$	or
39.	student classrooms, four simulator labs, two nursing labs, and one conference center. SCTI also has two storefront locations on campus available to outside organizations. These areas are available to the Contractor in exchange for a pricing discount on product. After award, all schedules for the use of these areas will need to be arranged with the authorized representative of SCTI.		Ψ		for use of Heal	% award in exchang th Occupations lities
	Indicate below the expectations of the vendor regarding the use of the Health Occupations facilities in exchange for a discount off total award.		manner but doe	ot discount in this is look forward to ase-by-case basis.		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION			Education ogies, Inc.	Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal NLN Simulation in Nursing Education Volume I VitalSim Scenarios					
36.	(Item #200-17001) or approved alternate.	1				
			EDU-009 METI p	rogram for nursing		
	Alternate brand & model bid:			um integration		
	Alternate brand & model pricing:		\$31,800.00	\$31,800.00		
	Included manufacturer's warranty:		Covered under s	imulator warranty		
	Laerdal Simulation in Nursing Education (NLN) Volume 1 SimMan 3G					
37.	(Item # 212-17001) or approved alternate.	1				
	Alternate brand & model bid:		Note: included w	ith PNCI learning		
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal NLN Simulation in Nursing Education Volume 2 SimMan 3G					
38.	Scenarios (Item #211-17301) or approved alternate.	1				
	Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty:		SFW-011 PNCI-additional software licenses \$3,540.00 \$3,540.00			
EVC	•		Covered under s	simulator warranty		
EXC	CHANGE					
	The Health Occupations area of SCTI includes two 40-student and two 25-		*\$ <6,	109.00>	\$	or
39.	student classrooms, four simulator labs, two nursing labs, and one conference center. SCTI also has two storefront locations on campus available to outside organizations. These areas are available to the Contractor in exchange for a pricing discount on product. After award, all schedules for the use of these areas will need to be arranged with the authorized representative of SCTI.		facilities		for use of Heal	
	Indicate below the expectations of the vendor regarding the use of the Health Occupations facilities in exchange for a discount off total award.		This figure represents an additonal 10% discount on all Educational Learning Modules, items 31-38, METI man and iStan in exchange for sharing space at the SCTI campus.			

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal NLN Simulation in Nursing Education Volume I VitalSim Scenarios					
36.	(Item #200-17001) or approved alternate.	1				
	,					
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal Simulation in Nursing Education (NLN) Volume 1 SimMan 3G					
37.	(Item # 212-17001) or approved alternate.	1				
-	Alternate brand & model bid:	-				
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal NLN Simulation in Nursing Education Volume 2 SimMan 3G					
38.	Scenarios (Item #211-17301) or approved alternate.	1				
	Alternate brand & model bid: Alternate brand & model pricing: Included manufacturer's warranty:					
EXC	HANGE					
39.	The Health Occupations area of SCTI includes two 40-student and two 25-student classrooms, four simulator labs, two nursing labs, and one conference center. SCTI also has two storefront locations on campus available to outside organizations. These areas are available to the Contractor in exchange for a pricing discount on product. After award, all schedules for the use of these areas will need to be arranged with the authorized representative of SCTI.		sdiscount off total a for use of Heal	or or ward in exchange th Occupations lities	for use of Heal	or or ward in exchange lth Occupations lities
	Indicate below the expectations of the vendor regarding the use of the Health Occupations facilities in exchange for a discount off total award.					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Health Corporation		World Medical Equipment	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Laerdal NLN Simulation in Nursing Education Volume I VitalSim Scenarios					
36.	(Item #200-17001) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:			1		1
	Laerdal Simulation in Nursing Education (NLN) Volume 1 SimMan 3G					
37.	(Item # 212-17001) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
	Laerdal NLN Simulation in Nursing Education Volume 2 SimMan 3G					
38.	Scenarios (Item #211-17301) or approved alternate.	1				
	Alternate brand & model bid:					
	Alternate brand & model pricing:					
	Included manufacturer's warranty:					
EXC	HANGE					
	The Health Occupations area of SCTI includes two 40-student and two 25-		\$	or	\$	or
	center. SCTI also has two storefront locations on campus available to outside			%		%
	organizations. These areas are available to the Contractor in exchange for a	W	discount off total a	award in exchange	discount off total a	award in exchange
	pricing discount on product. After award, all schedules for the use of these	Y	for use of Heal	th Occupations	for use of Heal	th Occupations
39.	areas will need to be arranged with the authorized representative of SCTI.	1	faci	ities	facil	ities
	Indicate below the expectations of the vendor regarding the use of the Health					
	Occupations facilities in exchange for a discount off total award.					

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

Notes:		ITEM & DESCRIPTION		Armstrong Medical		Gaumard Scientific	
Contact Name: Beth Patton Peter Eggert Address: 575 Knightsbridge Parkway 14700 SW 136th St. City, State, Zip: Lincolnshire, IL 60069 Miami, FL 33196 Telephone: 800.323.4220 305.971.3790 Fax: 847.913.0138 305.667.6085 Federal I.D. #: 362592084 591150440	A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
Contact Name: Beth Patton Peter Eggert Address: 575 Knightsbridge Parkway 14700 SW 136th St. City, State, Zip: Lincolnshire, IL 60069 Miami, FL 33196 Telephone: 800.323.4220 305.971.3790 Fax: 847.913.0138 305.667.6085 Federal I.D. #: 362592084 591150440							
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Address: 575 Knightsbridge Parkway 14700 SW 136th St. City, State, Zip: Lincolnshire, IL 60069 Miami, FL 33196 Telephone: 800.323.4220 305.971.3790 Fax: 847.913.0138 305.667.6085 Federal I.D. #: 362592084 591150440		Contact Name:		Beth F	Patton	Peter I	Eggert
City, State, Zip: LincoInshire, IL 60069 Miami, FL 33196 Telephone: 800.323.4220 305.971.3790 Fax: 847.913.0138 305.667.6085 Federal I.D. #: 362592084 591150440		Address:		575 Knightsbr	idge Parkway		
Fax: 847.913.0138 305.667.6085 Federal I.D. #: 362592084 591150440		City, State, Zip:		Lincolnshir	e, IL 60069	Miami, Fl	L 33196
Federal I.D. #: 362592084 591150440		Telephone:					
E-Mail: bids@armstrongmedical.com annette@gaumard.com		Federal I.D. #:		36259	92084	59115	50440
E-Mail: <u>bids@armstrongmedical.com</u> <u>annette@gaumard.com</u>							
		E-Mail:		bids@armstror	ngmedical.com	annette@ga	umard.com

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

A.	ITEM & DESCRIPTION SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT Each		al Corporation Total Price	Medical De	evice Depot Total Price
Α.	Notes:	Shipping and h bid \$2,643.94 - o the weight of e orc Please note, full in service for all Vita be performed Manager at "0" do to approx. \$2 Items #31, 32, 3 Scenarios are lice simulators - one needed for each s - initial scenario p one full box set w If after the initia would like to acc additional simu purchase a lice package at a rec	andling for this cost is based on each purchase der. Installation and inalsim Manikins to by a Territory collars (this equals 2,000 value). 33, - 36, 37, 38. Installation and inalsim Manikins to by a Territory collars (this equals 2,000 value). 33, - 36, 37, 38. Installation purchase ourchase includes	Onit Price	Total Price
	Contact Name: Address: City, State, Zip: Telephone: Fax: Federal I.D. #:	167 Myers C Wappingers F 845.297.7 800.26	A. Masten forners Road alls, NY 12590 770 x3692 66.4359 87752	3230 Bethany Ellicott City 877.64 410.50	laustein 7 Lane, Suite 8 7, MD 21042 16.3300 15.4567 22502
	E-Mail:	<u>catherine.maste</u>	en@laerdal.com		

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

			Medical Education			
	ITEM & DESCRIPTION		Technologies, Inc.		Medical Shipment LLC	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Notes:					
	TVOICO.					
	Contact Name:		Chervi	Askins	Shawn C)'Donnell
	Address:		6300 Edge	lake Drive	838 S. Arth	
	City, State, Zip:			FL 34240		hts, IL 60005
	Telephone:			7.5562	847.20	
	Fax:			9.1669	847.50	
	Federal I.D. #:			37089	27150	
	E-Mail:				shawn@medica	alshipment.com
-						
					L	

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		Moore Medical LLC		Physio-Control, Inc.	
Α.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
1						
	Notes:					
-	1401005.					
	Contact Name:		Sandra Wo		Daniel	
	Address:			itain Avenue	11811 Willow	
	City, State, Zip:			, CT 06032	Redmond, WA	
	Telephone:		800.23		800.44	
	Fax:		877.35		800.77	
	Federal I.D. #:		20201	16702	91069	
1	E Marile				rs.physiocon	
<u> </u>	E-Mail:		smosley@moo	remedical.com	<u>@medtro</u>	onic.com

Bid Tabulation for SCTI - Health Occupations - Medical Simulation and Related Equipment - Bid #11-0030

	ITEM & DESCRIPTION		School Health Corporation World Medical Equi		al Equipment	
A.	SIMULATORS, WARRANTIES, AND RELATED EQUIPMENT	Each	Unit Price	Total Price	Unit Price	Total Price
	Notes:					
	Contact Name:		Scott Ja	cobson	Richard	d Cram
	Address:		865 Muirf	ield Drive	3915 152	nd St NE
	City, State, Zip:		Hanover Pai	k, IL 60133	Marysville,	WA 98271
	Telephone:		800.32	3.1305	800.827.3747/	941.388.8781
	Fax:		800.23	5.1305	360.65	7.7901
	Federal I.D. #:		36242	25385	91163	3572 7
	E-Mail:		bids@schoo	lhealth.com	rcram@worldme	edicalequip.com
			Recorded by: Jo	Ann Joyce		
			10//	11		
			Witnessed by: Joy	yce Haney		
		1				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA SCTI - HEALTH OCCUPATIONS - MEDICAL SIMULATION AND RELATED EQUIPMENT BID #11-0030 JUSTIFICATION TO OTHER THAN LOW BID

ITEM#	BIDDER	JUSTIFICATION
1		Gaumard simulates gas analysis vs. real-time gas analysis. Unit does not respond to medicine administration. Vendor bid a tetherless simulation vs. a tethered model. Unable to evaluate interface with anesthesia, drug recognition system, CO ² detection, with information included. Manikin is not linked to physiological changes. Vendor bid a limited warranty. Detailed specifications are not included to enable a line by line comparison on other features.
2		Gaumard simulates gas analysis vs. real-time gas analysis. Unit does not respond to medicine administration. Vendor bid a tetherless simulation vs. a tethered model. Unable to evaluate interface with anesthesia, drug recognition system, CO ² detection, with information included. Manikin is not linked to physiological changes. Vendor bid a limited warranty. Detailed specifications are not included to enable a line by line comparison on other features.
3		Gaumard simulates gas analysis vs. real-time gas analysis. Unit does not respond to medicine administration. Vendor bid a tetherless simulation vs. a tethered model. Unable to evaluate interface with anesthesia, drug recognition system, CO ² detection, with information included. Manikin is not linked to physiological changes. Vendor bid a limited warranty. Detailed specifications are not included to enable a line by line comparison on other features.
4		Gaumard real-time gas analysis is undetermined. Unit does not respond to medicine administration. Unable to evaluate interface with anesthesia, drug recognition system, CO ² detection, with information included. Manikin is not linked to physiological changes. Vendor bid a limited warranty and extended to only 3 years vs. 5 years. Detailed specifications are not included to enable a line by line comparison on other features.
		Vendor's alternate MMP 200I cannot perform a sternal IO, does not have realistic skin, does not have drug recognition, does not have diaphoresis, does not allow for various modes of ventilation, and does not interface with real clinical monitors. Vendor's alternate iStan does not have medication automatic drug recognition, does not have seizures or fasciculation, does not have simulation of bleeding with automatic response, does not have CO² exhalation, does not have a interchangeable battery supply, does not allow for retrograde intubation, and does not allow the control of multiple manikins with one interface vs. specifications indicated for the SIM Man 3G. The Laerdal scenarios will not operate with METI products.
5	Gaumard Scientific	Simulation equipment and training awarded to Laerdal and METI for items #1-4.
13	METI	Vendor does not have a VitalSim™ unit to operate the Laerdal awarded VitalSim™ manikins.
14	Medical Device Depot	Detailed specifications were not included as required in bid specifications.
16		Reject item, unclear specifications on bid. SCTI requires a 12-lead capable defibulator vs. the 3-lead defibulator per bid specifications.
18	World Medical Equipment	Vendor bid a unit that does not have EKG/ECG capabilities.
21	METI	iStan, MMP, and Baby Sim not recommended for award for items #3 and #4.
29		Reject item, incorrect item number requested on bid.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA SCTI - HEALTH OCCUPATIONS - MEDICAL SIMULATION AND RELATED EQUIPMENT BID #11-0030 JUSTIFICATION TO OTHER THAN LOW BID

ITEM#	BIDDER	JUSTIFICATION
30	METI	METI modules do not operate with the recommended Laerdal VitalSim™ manikins items #7 and #8.
33	METI	METI modules do not operate with the recommended Laerdal VitalSim™ manikins items #7 and #8.
35	METI	METI modules do not operate with the recommended Laerdal VitalSim™ manikins items #7 and #8.
39	METI	Upon clarification the \$6,109.00 amount offered by METI,is based on a 10% discount off learning modules (item #31-38). These items are recommended for award to Laerdal; as a result the discount offered by METI would be \$0 dollars.